



Chris Headle

Vice President – West Coast – All KCI Industries

Chris Headle serves as Vice President – West Coast for Ken Clark International (KCI) from the firm's Newport Beach office in California. He joined KCI in 2000.

Headle is responsible for business development with clients of KCI in Arizona; California; Colorado; Nevada; Oregon; Utah; and Washington. His Industry focus includes Life Sciences (pharmaceutical, medical, biological, diagnostic, consumer health and scientific products as well as manufacturing, research and laboratory services); Medical and Health Care Services; Consumer; Industrial, Chemicals and Materials; and Advanced Technology. In serving his clients, Headle often “teams” with KCI's offices in North America, Europe, Asia Pacific, Latin America and Middle East/Africa. He also “teams” with KCI's specialty practices when appropriate. As often as possible, KCI's geographic and industry “expertise” is presented to clients.

Headle is accountable for the success of all search projects the Western US. He leads search project planning discussions - local, regional or global scope; in-near-outside the box recruiting targets; and candidate qualifications including skills, knowledge, activities and accomplishments. He supervises Researchers and Recruiters in search project execution that includes: people and company research; contacting and motivating of possible candidates; and screening of potential candidates. Headle himself conducts performance-based evaluations and management and leadership evaluations of finalist candidates. Finally, he also coordinates employment offer negotiations and final recruiting of the chosen candidate.

Prior to joining KCI, Headle was Vice President, Sales for B. Braun Medical, a \$3 billion medical products company. Prior to his role at B.Braun, he served in virtually every commercial capacity during his management career within parent companies IVAX and Kendall. Headle began his career in industry as a Sales Representative with McGaw, a division of American Hospital Supply Corporation.

Past KCI clients in the Western United States include: 1-800 CONTACTS; Advanced Bionics; Advanced Cell Technology; Advanced Sterilization; Advanced Tissue Science; Aesculap; Affymetrix; Agilent Technologies; Align Technology; Allergan; Alphatec; ALZA; American Red Cross Services; Ambion; Amgen; Angiotech; Avery Dennison; AviraDx; Baxa; Becton Dickinson; Biogen; Biologene; BioMarin; Bio-Rad; BioReliance; Biosense Webster; Biosensors; Celera; Biosite; CB Richard Ellis; CardioGenesis; Calypte Biomedical; Carl Zeiss; Celsion; Cerus; Cholestech; Cobalt; Cordis; Corixa; Covidien; Cygnus; Cytex; DaVita; Dey; Dial; DirecTV; DJO; Edwards Lifesciences; Elan; Genentech; Gen-Probe; Giant Industries; Grifols Biologicals; Hycor; iCrete; ICI Paints; ICOS; Isis Pharmaceuticals; Institute for OneWorld Health; Intuitive; James Hardie; KLA-Tencor; Laserscope; LifePoint; Lifescan; Life Technologies; Matrixx Initiatives; MDS; Medegen Medical; MedImmune; Medtronic; Mentor; Millipore; MKG Imaging; Nanogen; Natura; Nektar; Neurocrine; Neutrogena; Newport; North American Science Associates; Novartis; Ocular Sciences; Odyssey; OKI Data; Pulse Engineering; Quintiles; Restoragen; Roche; Sangart; Scios; Sequenom; Siemens; Spectrum Pharmaceuticals; Sunrise Medical; SuperGen; Sybron Dental; Tanox; Thoratec; Toshiba; Verenius; Xenogen; and Zila.

Headle has a Bachelor's of Science degree in General Engineering from the United States Military Academy at West Point.